

EFS ADVISORS CHOICE PROGRAM

ACTIVE MANAGEMENT PROCESS

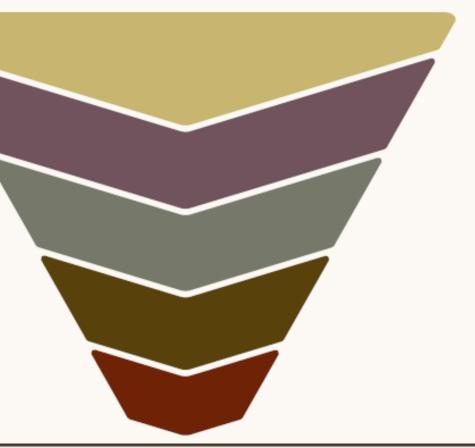
SCREENING OF FUND UNIVERSE

QUANTITATIVE ANALYSIS

QUALITATIVE ANALYSIS

INVESTMENT COMMITTEE REVIEW

ACTIVE PORTFOLIO MANAGEMENT & MONITORING



RECOMMENDED FUNDS BY STYLE BOX

	VALUE	BLEND	GROWTH
LARGE	PEQSX - Putnam Equity Income SFLNX - Schwab Fundamental US Lrg	FXAIX – Fidelity 500 Index PFPWX – Parnassus Endeavor Instl	NASDX- Shelton Nasdaq 100 Index TBCIX- T Rowe Price Blue Chip Growt
MEDIUM	FIDFX – Fidelity Adv Mid Cap Value Z VMVAX – Vanguard Mid Cap Value Index	CSMUX- Carillon Scout Mid Cap FSMDX– Fidelity Mid Cap Index	HRAUX – Carillon Eagle Mid Cap Gr
SMALL	VSIAX – Vanguard Small Cap Value Index	CSPYX - Columbia Small Cap Index	CCALX - Conestoga Small Cap Inv

SPECIALTY FUNDS

MIPIX – Matthews Asia Dividend VWILX – Vanguard Intl Growth VRISX – Virtus KAR Intl Small Cap Standard Fixed Option

EXCHANGE TRADED FUNDS

VTI—Vanguard Total Stock Mkt Index VXF—Vanguard Ext Mkt Index VEU—Vanguard All World Index

BOND FUNDS

GIBRX – Guggenheim Total Return Bond DDTRX – Doubleline Total Return FBNRX – Templeton Global Bond

Recommended Portfolios

Conservative

Fidelity 500 Index Fund	5%
Vanguard Mid-Cap Value Index	5%
Invesco Opt Yield Divers Comm	6%
Schwab Fund US Lrg Co Index	10%
Guggenheim Total Return Bond	24%
Fixed Account	50%



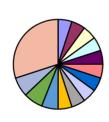
Conservative-Moderate

Fidelity Mid Cap Index Fund	5%
Matthews Asia Dividend	5%
Vanguard Mid-Cap Value Index	5%
Vanguard Small Cap Value Index	5%
Invesco Opt Yield Divers Comm	6%
Fidelity 500 Index Fund	10%
Schwab Fund US Lrg Co Index	10%
Guggenheim Total Return Bond	14%
Fixed Account	40%



Moderate

Carillon Eagle Mid Cap Growth I	5%
Columbia Small Cap Index	5%
Conestoga Small Cap	5%
Fidelity 500 Index Fund	5%
Fidelity Mid Cap Index Fund	5%
Schwab Fund US Lrg Co Index	5%
Shelton NASDAQ Index Fund	5%
Vanguard Mid-Cap Value Index	5%
Vanguard Small Cap Value Index	5%
Virtus International Small Cap	5%
Invesco Opt Yield Divers Comm	6%
Guggenheim Total Return Bond	7%
Matthews Asia Dividend	7%
Fixed Account	30%



Moderate-Aggressive

Columbia Small Cap Index	5%
Guggenheim Total Return Bond	5%
Parnassus Endeavor	5%
T Rowe Price Blue Chip	5%
Invesco Opt Yield Divers Comm	7%
Carillon Eagle Mid Cap Growth I	8%
Carillon Scout Mid Cap	8%
Fidelity Adv Mid Cap Value Z	10%
Vanguard International Growth	10%
Virtus International Small Cap	10%
Conestoga Small Cap	12%
Fixed Account	15%



Aggressive

	Parnassus Endeavor	5%
	Invesco Opt Yield Divers Comm	8%
	Carillon Scout Mid Cap	10%
	Columbia Small Cap Index	10%
	T Rowe Price Blue Chip	10%
	Vanguard International Growth	10%
	Virtus International Small Cap	12%
	Carillon Eagle Mid Cap Growth I	15%
	Conestoga Small Cap	20%



Socially Responsible

Calvert Emerging Markets Equity	5%
Amana Growth Instl	10%
Green Century MSCI Intl Indx Instl	10%
Parnassus Endeavor Instl	15%
Fuller & Thaler Behavioral Sm Cap	30%
Parnassus Mid Cap Instl	30%



Client Data Worksheet

☐ TD Ameritrade

☐ EFS Advisors Choice

	□ Fidelity	☐ SBG SFR	
1995 F Rum River Γ	or S. Cambridge, MN, 55008, P.	H: (763) 689-9023 FAX: (763) 6	589-374 <i>2</i>
Client Name:		7. (100) 000 0020 17HX. (100) X	Plan ID:
	Risk Questio	onnaire	
	1= Strongly Disagree, 5=	= Strongly Agree	
1. To obtain above-average returns on my i	nvestments, I am willing to acc	cept above average risk of invest	ement losses.
2. Staying ahead of inflation is more impor	tant to me than maintaining sta	ble principal values.	
3. If an investment loses money over the co	ourse of a year, I can easily resi	st the temptation to sell it.	
4. I do not plan on withdrawing my retiren	nent money for major expenses	before I retire.	
5. I consider myself knowledgeable about	economic issues and personal i	nvesting.	
6. Number of years before expected withdraw	wals $(0-5 \text{ Yrs} = 1) (6-10 \text{ Yrs} = 2)$	2) (11-15 Yrs = 3) (15-20 Yrs = 4	4) (20+ Yrs = 5)
Questionnaire So	ore Recommended Investme	nt Mix	Total Score
Model Portfolio	DLIO AND/OR PERSONALIZ	ED SELECTIONS MUST EQU	For EFS Advisor Choice Only)
Result		Selected %	<u>Fund(s)</u>
Conservative I	Model (0-10)		
ConsModera	te Model (11-15)		
Moderate Mod	lel (15-20)		
Mod-Aggressi	ve Model (20-25)		
Aggressive Mo	odel (26-30)		
Fixed Interest	Option* (Default Fund)		
If no indication is made, your funds will be vestment selection is received by EFS Adv given the risk associated with responses to "Recommended Investment Mix" along wi above or completed the allocation table wh responsibility to inform EFS Advisors in c fills the requirements of the Investment Po	isors. I understand the resulting the questionnaire. This is mean the my personal financial conce ich specifies my investment charder to modify or change the p	g score is a guideline for determing to be a good faith effort. In corns and goals, I have indicated the oice(s). In the event my personal investment profile. The	ning an appropriate asset mix onsideration of the, he requested portfolio choice al circumstances change it is m result of this Questionnaire ful
T : - (10 11 11)			Date
Advisor Signature			Date

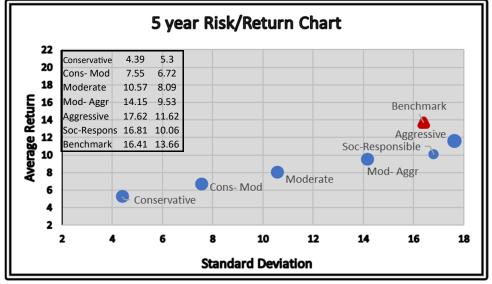
Modern Portfolio Theory







Navigating Your Financial Future



Phone: 763.689.9023 Toll Free: 877.403.2374 Fax: 763.689.3742 efsadvisors@efsadvisors.com www.efsadvisors.com

DFA Global Allocation 60/40 is a portfolio that seeks total return through capital appreciation and current income. It consists of 60% equity securities and 40% fixed income securities and was selected as a benchmark for its similarity in holdings to model portfolios created by EFS Advisors.

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Diversification does not assure against market loss.

**A money market fund, if included in your portfolio, is not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. Although the fund seeks to preserve the value of your investment at \$1.00 per share, it is possible to lose money by investing in this fund.

Investing in derivative instruments as part of its investment strategy may involve certain costs and risks such as liquidity risk, interest rate risk, market risk, credit risk, management risk and the risk that the fund could not close out a position when it would be more advantageous to do so.

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